



ANNUAL REVIEW 2008

SWARCO | First in Traffic Solutions.

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MISSION STATEMENT



SWARCO is a growing international group providing the complete range of road marking, signalling and traffic management products, services and solutions.

The focus of SWARCO's business is to keep traffic in motion and inform and guide the traveller with innovative products and services in order to support the growing mobility needs of society.

Our mission is to help our customers increase road safety with high quality and environmentally friendly solutions while providing a sustainable return to our stakeholders.



SWARCO AG, the parent corporation of the SWARCO Group located in Wattens / Austria, would like to present a short annual review of the past fiscal year. The following pages reveal the main events of 2008 and present the overall status of this dynamic association of companies in the traffic industry.

COMPANY PROGRESS IN THE YEAR 2008

The SWARCO Group was able to consolidate and extend its leading position in 2008 by accepting the various market challenges and taking advantage of the opportunities that presented themselves. Solid organic growth, selected acquisitions in France, Slovenia and the USA, and the further extension of stakes in the German M.TECH AG pushed SWARCO revenues to a new all-time high.

Following the merger of headquarter companies SWARCO Holding AG, SWARCO Central Services GmbH and SWARCO Europe GmbH in September 2008, the parent company's name simply became SWARCO AG.

With a consolidated turnover of € 340.1M, SWARCO AG once again managed to clearly outperform its own annual growth

target of 10%. Compared to 2007 (€ 219.2M) this represents a 55%(!) increase.

The picture of this Annual Review would be incomplete without underlining the successful business performance of SWARCO NORDIC. The traffic management companies in Norway, Sweden, Finland and Denmark are part of Manfred Swarovski's group of companies and in 2008 managed a € 49M turnover. Since SWARCO AG only held 35% in SWARCO NORDIC at the end of 2008, their results were not consolidated in SWARCO AG's financial 2008 year-end statement.

In the FACTS & FIGURES section of this review we show the impressive role SWARCO NORDIC is playing in the SWARCO Group by listing the joint performance in a separate column.



MATERIALS DIVISION

SWARCO's Materials Division manufactures advanced road safety products such as reflective glass beads, liquid and pre-formed road marking materials as well as various high performance systems to better guide the motorists.

In 2008 SWARCO underscored its position as one of Europe's major road marking contractors by acquiring the French UNIDOC group. The Austro-Russian joint-venture SWARCO Kolomna began production of high quality thermoplastic to serve the increasing local demand for this type of durable road marking material.

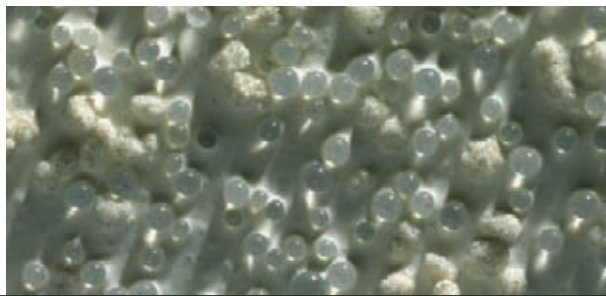
Good start. The division's companies experienced a year with ups and downs. Favourable weather conditions allowed a good start into the road marking season. The worldwide financial crisis stopped the positive development abruptly later in 2008. The volatile oil price, related increases in natural gas costs, and

fluctuating prices for flat glass cullet negatively influenced the margins in the glass bead sector for M. SWAROVSKI GMBH and SWARCO VESTGLAS. Additionally, cutthroat competition in the German road marking business with massive price pressure slowed the growth of LIMBURGER LACKFABRIK, the country's no. 1 manufacturer of liquid road marking products. Production quantities were slightly depressed due to reduced business both in the domestic and export markets.

Acquisition in the USA. The successful acquisition of the Denver-based Colorado Paint Company occurred in April of 2008 bringing broader product and market diversity to SWARCO America. SWARCO now offers the most comprehensive line of traffic marking products and systems available in North America. The acquisition is in line with worldwide turnkey and future growth strategies.

Sales revenue growth. Despite volatile and record cost increases in energy, transportation and raw materials, SWARCO America posted positive sales revenue growth of 12% over

2007 and realised a positive net income for the year nonetheless. Glass bead division sales remain strong in the standard product lines with higher margin contribution coming from new products. The paint and thermoplastic divisions were impacted by rapid raw material increases that were not easily passed onto the market due to competitive forces. The pavement marking tape division saw less demand in the market due to slower economic factors, however new product development in wet night reflective systems show some promise for higher margin growth in 2008. Focused efforts in new product development and R&D continue. The 2009 outlook indicates demand for SWARCO America products will increase due to an influx of federal transportation stimulus dollars.



Successful year in Saudi Arabia. Our glass bead, thermo-plastic and road marking operations in Saudi Arabia enjoyed a very successful year 2008. The recent expansion of our glass bead capacity at the RASWA company will position us for continued success in the region in 2009 despite increased competition pressure from foreign manufacturers.

Response to the challenges of the future. SWARCO's response to the challenges in the markets is research and development in order to offer innovative road marking systems and a further diversified product range. The beads and materials companies of the SWARCO Group moreover benefit from their unique position to draw advantages from the integrated know-how in the production of the road marking system components and their professional application on the road.

Ecology plays a major role in SWARCO's thinking and acting. This is not only manifested by constant checks of the product program and the use of top quality raw materials, but also by R&D aiming at improving production processes and reducing the energy usage and consequently related emissions. In our



Amstetten-based research and development pool we work on new types of glass beads, more durable and waterborne wet-reflective road marking systems, the perfection of high index glass beads, and the improvement of production technology. We react to the road authorities' requirement that striping works shall affect traffic flow as little as possible by focusing on the development of fast-curing 2-component systems that can be applied without needing to close lanes.



TRAFFIC MANAGEMENT DIVISION





SWARCO's Traffic Management Division (STM) offers the full range of traffic control and signalling equipment and related systems for urban, interurban, parking, public transport and infomobility applications. Installation, maintenance and project management services complement the division's portfolio.

Very positive figures. 2008 turned out to be a particularly successful year in which the division's production companies and the system integrators with their project business posted



very positive revenues and profit figures. STM accounted for € 247.4M, which is 65% of the SWARCO Group's total turnover.

Reorganisation of German companies. SWARCO's now almost 90% stake in German M.TECH AG with its subsidiaries SIGNALBAU HUBER and DAMBACH-WERKE played the biggest part in this growth. Under the working title "German Wings", SWARCO started a large reorganisation and integration project concerning the German traffic management companies. The implementation of clear responsibilities for production and R&D on the one hand and for sales, projects and service on the other hand is a key issue while identifying synergies within the larger SWARCO context. In March 2009 the new roles of DAMBACH-WERKE (production and R&D for national and international B2B business), SIGNALBAU HUBER (sales, projects and service for German B2C business), and SWARCO SHARED SERVICES as internal services provider in Germany were communicated and implemented. We are convinced that the reorganisation with its synergy potentials

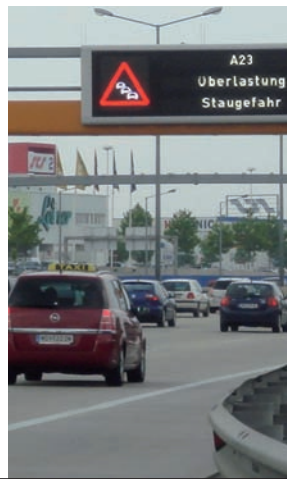
over all corporate areas will increase our efficiency and bring us closer to becoming the number one in intelligent traffic management in Germany whilst also significantly increasing international B2B sales from Germany.

SWARCO FUTURIT no. 1. STM's LED signalling expert SWARCO FUTURIT defended its position as the world's largest traffic signal producer. € 55M in sales for the company's business segments traffic lights, Variable Message Signs, dynamic road markings "LaneLight" and Railway Signals meant a slight growth compared to 2007. Reduced sales to traditional key accounts were compensated by successfully marketing FUTURIT quality products in new markets in Africa, Asia and Latin America.

SWARCO NORDIC – best performance ever. SWARCO continued the expansion in the Nordic region in 2008, with consolidated revenues for SWARCO NORDIC close to € 50M – which is the best performance ever. The Nordic operations are based in Denmark, Finland, Norway and Sweden – and the 8

offices with 149 dedicated employees are well situated in the main regions of the Nordic region.

SWARCO NORDIC won a number of key contracts during 2008, clearly showing that SWARCO's integrated ITS and parking solutions are well accepted in the market. Complete systems with modular software as well as high quality prod-



ucts – combined with a first class support and maintenance organisation across the borders – have effectively differentiated SWARCO NORDIC from the competition.

Outstanding projects. Among other key orders, SWARCO was awarded a turnkey high-end motorway system by the Swedish Road Administration Stockholm, which includes advanced outstations, communication and LED-based signalisation. This system is important in order to optimise the traffic flow on the congested motorway outside the city, and will be fully operational in due time before the opening of the ITS World Congress in Stockholm in September 2009.

The Norwegian city of Bergen chose SWARCO as their partner for Bybanen, the new light rail system across the city. SWARCO is responsible for making the journey smooth and efficient for the travellers by controlling and optimising the traffic flow at 28 critical intersections.

Additionally, several major traffic guidance projects are completed in Denmark and Finland – including the advanced Tam-



pere Ring road project with its dynamic route panels, control systems and turnkey installation.

More than 50 parking garages were equipped with automatic parking systems and parking guidance solutions from SWARCO NORDIC in 2008, and most airports as well as major city garages and shopping centres are now on SWARCO's customer list.

Outside of the Nordics and Germany, STM continued to expand their orders and sales of both product and turnkey systems in

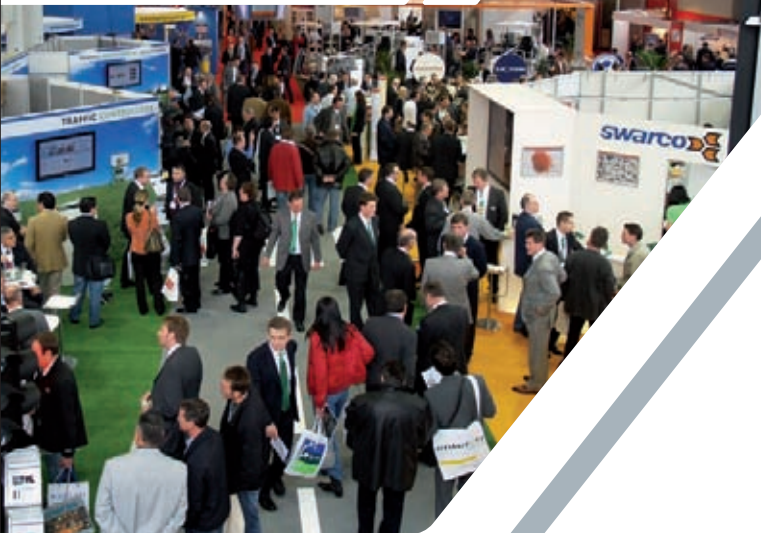
international markets, especially in Central Eastern Europe, Middle East and Greece.

Telematics system for Bucharest. The Romanian capital city of Bucharest is reaping the benefits of its new telematics system that manages traffic and urban transport at over 140 intersections and integrates more than 300 public transport vehicles. In 2008 the new traffic control room went into operation and the majority of the system components were implemented. A recent study has shown that after the SWARCO system was installed, traffic flow has increased by 20% despite a 5% increase in the number of vehicles. According to the local police congestion has also visibly reduced. This success of Europe's most advanced traffic management system is the result of a joint effort by SWARCO Project Management, MIZAR, SWARCO TECHNOLOGY, SWARCO FUTURIT, SWARCO SICOR, and Romanian partner UTI. A further planned expansion of the Bucharest Traffic Management System offers an enormous potential and environmental benefits for the city with its 1,000 intersections and a fleet of 4,000 means of public transport.



„To stay on the ball“. SWARCO's capabilities in urban traffic management are also used by 2012 European Soccer Championship host city Kiev. Working together with several local partners, a number of SWARCO companies including MIZAR, TECHNOLOGY and DAMBACH provided products and services to Kiev including consultancy, traffic management software, high speed communications to upgrade existing intersection equipment and on-street parking machines.

MANAGEMENT LETTER



Participations in events, fairs & exhibitions. In 2008 SWARCO took part in various road safety exhibitions and industry-related events. Besides the ATSSA Traffic Expo in New Orleans, SWARCO presented its capabilities during Avtodorexpo in Kiev and – for the first-time ever – showed its products at the Austrian pavilion during Erbil International Fair in Kurdistan/Northern Iraq. As part of the ITS Austria pavilion SWARCO met the international traffic industry at the ITS World Congress in New York. The biggest event, however, was once more Inter-traffic Amsterdam during which SWARCO focussed on its various environmentally friendly solutions under the theme “Moving the Green Way”.

Publicity with regard to the capital market was gained in May 2008, when SWARCO emitted for the first time ever a € 30M hybrid bond in cooperation with Erste Bank, Vienna. The hybrid capital has been used to finance SWARCO’s expansion course and to strengthen its equity base.

SWARCO IN THE PUBLIC EYE

New premises. In September 300 guests from 24 countries celebrated the inauguration of SWARCO's new premises in Perchtoldsdorf on the outskirts of Vienna. Mühlgasse 86 is the new address of SWARCO FUTURIT, SIGNALBAU HUBER Verkehrstechnik, and our coordination units for CEE markets as well as interurban projects. Some 50 employees have moved into the new building with the striking glass pyramid as roof top. A bright and friendly work ambiance with functional infrastructure allows SWARCO to optimally look after its business partners who reach us now in just 20 minutes from Vienna Airport. Earlier in 2008 MIZAR AUTOMAZIONE had moved to new offices in the famous Lingotto building in Turin.

Austria's leading company. In October the dynamic growth of SWARCO in the past fiscal years qualified the group for the no. 1 rank in Tyrol in the "Austria's Leading Companies" competition organised by WirtschaftsBlatt, Pricewaterhouse Coopers and KSV 1870.

Highest quality seal. SWARCO FUTURIT's environmental awareness and eco-design initiatives were crowned by an award conferred by the Austrian Ministry of Transport, Innovation and Technology. SWARCO FUTURIT is now allowed to carry the highest quality seal of the Austrian state, following its nomination for Austria's National Award, Focus 2008: Efficiency in climate protection in the category of „products used on the market“. Object of this success is once more the innovative FUTURA traffic signal characterised by light-weight robustness, highest energy efficiency, a 60% lower Global Warming Potential, and a revolutionary design resulting from a scientific life cycle analysis made for the previous traffic signal generation.

SWARCO RAIDERS win Eurobowl. Equally successful on the sports field was the SWARCO RAIDERS TIROL American Football team. Following their victory over the Graz Giants in the European Champions League final, the RAIDERS conquered the Eurobowl and are ranked as the no. 1 team in Europe.



OUTLOOK

In view of the ongoing global economic crisis SWARCO concentrates on sustainably securing the corporation's economic success with cost awareness and savings programmes touching all departments of the group.

Orders above 2008. Business impulses might be expected from the intensified infrastructure investments by the public sector to reflate the market. Fortunately our order books on an average show an order entry ranging above the 2008 level.

German companies – fit for the future. During 2009 the new structures and responsibilities in our German traffic management companies are being implemented. This will put the new companies in the position to better design, organise and finance investments, research & development, sales structures, production processes, quantities and extended product portfolios. In view of a difficult globalised market environment this contributes to sustainably safeguarding the German business locations.

Most complete supplier. Project management activities and the cooperation with leading partners in the industry will be intensified and open new perspectives in the international traffic market. We will look into Private-Public Partnership models and continue to position SWARCO as the most complete supplier of road safety and traffic management solutions. SWARCO AG meanwhile acquired Innovia PPP Solutions SE that specialises in larger scale road infrastructure projects.

Investment in competence centres. We will continue the investment in competence centres for both divisions in order to have a solid basis for new technologies and customer-oriented developments. Our newly founded SWARCO Research Center lends its competence to both divisions and assesses and evaluates existing technologies, identifies product and system gaps, carries out overall system integration and technology scouting, promotes new approaches, deals with intellectual property issues and coordinates the R&D activities of the entire group.

Further targets for 2009 are to gain full control over MIZAR AUTOMAZIONE by acquiring the remaining shares so far still privately held and to integrate the residuary 65% of SWARCO Nordic into SWARCO AG. The Hungarian operations SWARCO SIGNALIT and VILATI-SIGNALBAU HUBER will merge under the new name SWARCO TRAFFIC HUNGARIA.

Roll out of the new Corporate Design. Following the elaboration phase started in June 2008, the new and modern Corporate Design aiming at strengthening the SWARCO brand will be rolled out step by step this year. The new face of SWARCO – codified in a comprehensive Corporate Design Manual – can already be seen in our exhibition appearances and in a number of printed matters.

SWARCO's major asset is its employees. As our future to a large extent depends on the quality and skills of our management staff, we have founded the SWARCO ACADEMY to train the talents for tomorrow's tasks and to guarantee a smooth succession management. Trainings trimmed to individual target groups, networking among key employees, presentation



skills, role plays and practical work on SWARCO relevant micro-projects are part of the Academy's curriculum held with support of external management trainers.

We wish to thank all our employees for their part in making year 2008 another successful one for SWARCO and we look forward to mastering the challenges of 2009 together.

Wattens, 25th June 2009



Manfred Swarovski
CEO



Andreas Wecht
CFO



Christian Bauer
COO



Alexander Swarovski
CMO

FACTS & FIGURES



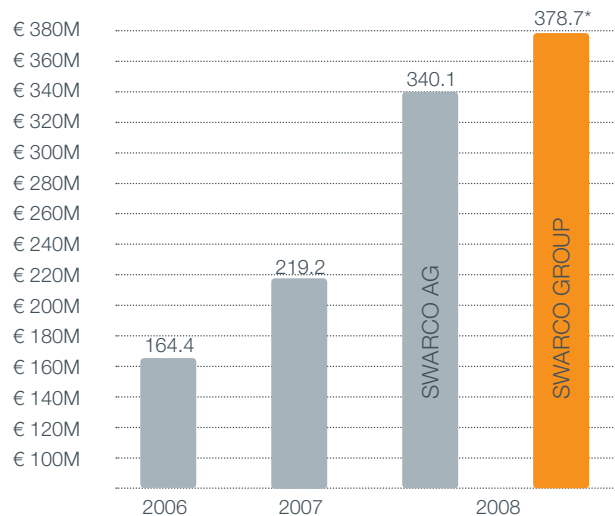
	2007		2008	
Revenues	219,207	100.00%	340,156	100.00%
Gross Profit	64,891	27.60%	90,346	26.56%
EBIT	19,347	8.83%	19,712	5.79%
EBITDA	27,533	12.56%	32,105	9.44%
CASH FLOW	17,440	7.96%	17,740	5.22%
Total Assets	235,129	100.00%	371,205	100.00%
Current Assets	138,256	58.80%	201,688	54.33%
Fixed Assets	96,873	41.20%	169,518	45.67%
Current Liabilities	105,579	44.90%	160,629	43.27%
LT Liabilities	89,484	38.06%	139,211	37.50%
Equity	40,065	17.04%	71,365	19.23%
Head count (31 st Dec.)	1,799		2,514	
Revenues SWARCO AG	219,207		340,156	
Revenues SWARCO NORDIC	41,224		49,139	
Consolidation	-10,281		-10,556	
Revenues SWARCO Group	250,150		378,739	

all € amounts x 1,000

In fiscal year 2008 SWARCO AG managed a 55% revenue increase compared to 2007. Solid organic growth, new acquisitions and an extended stake in German M.TECH AG pushed the net sales figure to € 340.1M. Including the consolidated revenue figure of SWARCO NORDIC (currently 35% owned by SWARCO AG) total net sales amounted to € 378.7M.

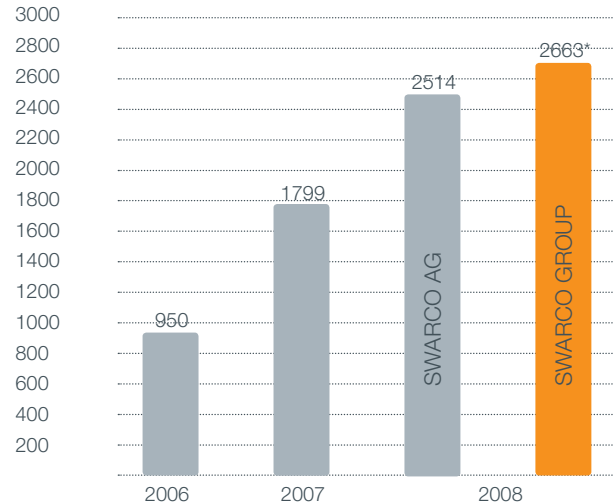
* incl. SWARCO NORDIC

REVENUES



HEAD COUNT

Compared with the 2007 number, SWARCO's head count grew from 1799 to 2514 people. Including the staff of SWARCO's Nordic operations, head count reached 2663 employees. The increase is mainly due to the inclusion of the staff of the DAMBACH Group and the newly acquired companies in France, Slovenia and the USA.



* incl. SWARCO NORDIC

WHO IS WHO



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COO Traffic Management Division

Andreas Wecht
CFO

Christian Bauer
COO Administration

Alexander Swarovski
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CEO

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Mark Noetzold	Vice-Chairman
Elisabeth Swarovski	Member of the Supervisory Board
Hartmut Fromm	Member of the Supervisory Board

Manfred Swarovski
Andreas Wecht
Christian Bauer
Alexander Swarovski
Morten Andersson

THE SWARCO AG
EXECUTIVE BOARD:

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as of July 2009

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as of July 2009

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